CITY OF URBANA HUMAN RELATIONS DIVISION 400 SOUTH VINE ST. URBANA, ILLINOIS 61801 (217) 384-2455 (phone); 328-8288 (fax) hro@urbanaillinois.us

Office Use	Only (09/15)	
Requested by:	Date:	
Approved by:	Date:	
Certification Date:		

EQUAL EMPLOYMENT OPPORTUNITY (E.E.O.) WORKFORCE STATISTICS FORM

Please complete the sections below as instructed. Failure to properly complete this form may result in a delay or denial of eligibility to bid or do business with the City of Urbana.

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Secti	ion I. Identification	
1. Company Name and Address:		
Name: Hall Signs, Inc.		
d/b/a:	6	
Address: 4495 W. Vernal Pike		
City/State/Zip: Bloomington, IN 47404		
Telephone Number(s) include area code: 8	312-332-9355	
Check one of the following		
Corporation × Partnership	Individual Proprietorship	Limited Liability Corp.
FEI Number: 35-1037293	Social Security Number:	
2. Name and Address of the Company's Name:	Principal Office <i>(answer of</i>	nly if not the same as above)
Address:		
City/State/Zip		
3. Major activity of your company (prod	uct or service): Manufacture	er of traffic control products
4. Project on which your company is bid	ding: Traffic sign materials and	d construction traffic control devices
5. City of Urbana contact staff assigned	to contract: John Collins	

SECTION II. Policies and Practices

	Description of EEO Policies and Practices	YES	NO
A.	Is it the Company's policy to recruit, hire, train, upgrade, promote and discipline persons without regard to race, color, creed, class, national origin, religion, sex, age, marital status, mental and/or physical disability, personal appearance, sexual preference, family responsibilities, matriculation, political affiliation, prior arrest, conviction record, or source of income?	X	
В.	Has someone been assigned to develop procedures, which will assure that the EEO policy is implemented and enforced by managerial, administrative, and supervisory personnel? If so, please indicate the name and title of the official charged with this responsibility. Name: Jenni Kalbfleisch	х	
	Title: EEO Administrator		
	Telephone: 812-332-9355		
	Email: bids@hallsigns.com		
С.	Does the company have a written Equal Employment Opportunity plan or statement? Note: If no, a copy of an E.E.D statement is enclosed. You must attach an EEO Statement in order to be considered eligible to do business with the City of Urbana. Questions? (217) 384-2455 or hro@city.urbana.il.us.	х	
D.	Has the company developed a written policy statement prohibiting Sexual Harassment? You must attach a copy of your company's Sexual Harassment Policy in order to be considered eligible to do business with the City of Urbana.	x	
E.	Have all recruitment sources been notified that the company will consider all qualified applicants without regard to race, color, creed, class, national origin, religion, sex, age, marital status, mental and/or physical disability, personal appearance, sexual orientation, family responsibilities, matriculation, political affiliation, prior arrest, conviction record, or source of income?	х	
F.	If advertising is used, does it specify that all qualified applicants will be considered for employment without regard to race, color, creed, class, national origin, religion, sex, age, marital status, mental and/or physical disability, personal appearance, sexual orientation, family responsibilities, matriculation, political affiliation, prior arrest, conviction record, or source of income?	х	
G.	Has the contractor notified all of its sub-contractors of their obligations to comply with the Equal Opportunity requirements either in writing, by inclusion in subcontracts or purchase orders?	NA	NA
H.	Is the company a state certified minority/women owned business? If yes, please attach a copy of state certification.		Х
l.	Does the company have collective bargaining agreements with labor organizations?		Х
J.	If you answered yes to Question "I", have the labor organizations been notified of the company's responsibility to comply with the Equal Employment Opportunity requirements in all contracts with the City of Urbana?	NA	NA
K.	Does your company perform construction, rehabilitation, alteration, conversion, demolition or repair of buildings, highways or other improvements to real property? (If yes, please complete Table B.)		х
L.	Are you currently seeking to renew an existing or expired Urbana EEO certification? (If yes, you need to complete Table C.)		Х

SECTION III. Employment Information

IMPORTANT: Please complete the company workforce analysis on the bottom of this page. Use the number of employees as of the most recent payroll period. You must complete this form in its entirety, as instructed and submit your organization's (1) EEO Statement and (2) Sexual Harassment Policy in order to be eligible to do business with the City of Urbana. For detailed descriptions of the Job Classifications see attached descriptions. If minorities and females are currently under-represented in your workforce, please attach a copy of an explanation of your plan to recruit and hire qualified minorities and females.

TABLE A - TOTAL CONTRACTOR/VENDOR WORKFORCE

Job Categories	Overall	Totals		(Not of Carigin)	Black or America Hispanio	n (Nat of		nic or tino		r Pacific nder		an Indian kan Native
	М	F	М	F	М	F	М	F	М	F	М	F
Officials & Mgrs	6	2	6	2								
Professionals												
Technicians		1 - 1:										
Sales Workers												
Office & Clerical	0	9	0	9								
Craft Workers (Skilled)	2	0	2	0				87				
Operatives (Semi-Skilled)	6	2	6	2								
Laborers (Unskilled)	12	5	11	5	1							
Service Workers				8								
TOTAL	26	18	25	18	1							
M = MALE, Column B is sum of F = FEMALE, Column C is sum Date of above Data:	of Rows E, G,											

TABLE B* - EMPLOYEES TO BE ASSIGNED TO CITY OF URBANA CONTRACT

Job Categories	TOTAL EMPLOYEES		BLACK EMPLOYEES		HISPANIC EMPLOYEES		OTHER MINORITY	
	М	F	М	F	М	F	М	F
Officials & Mgrs	6	2		Fire				
Professionals								
Technicians								
Sales Workers		-11-2				AC .		
Office & Clerical	0	9						
Craft Workers (Skilled)	2	0						
Operatives (Semi-Skilled)	6	2		1				
Laborers (Unskilled)	12	5	1					
Service Workers								
TOTAL	26	18	1		100			

*Totals included in Table B should be a projection of numbers of persons to be employed in the performance of the City contract.

For Contractors: Data provided in Table B will be verified by worksite inspections.

TABLE C - WORKFORCE TURNOVER SINCE PREVIOUS EED REPORT

Job Categories	TOTAL EMPLOYEES SEPARATED		MINDRITY Employees Separated		TOTAL EMPLOYEES HIRED		MINORITY EMPLOYEES HIRED	
	M	F	M	F	M	F	М	F
Officials & Mgrs	3				1			
Professionals								
Technicians								
Sales Workers								
Office & Clerical		1				2		
Craft Workers (Skilled)								
Operatives (Semi-Skilled)					4	1		
Laborers (Unskilled)	6		1		11	5	2	
Service Workers								
TOTAL	9	1	1		16	8	2	

SECTION IV. Certification

knowle 119).	edge and belief and agrees that it/he	hat it has answered all of the foregoing questions truthfully to the best of it/she will comply and abide by the City of Urbana's Code of Ordinances (Section 'Section Section	
-	@hallsigns.com Address		
		SECTION V. Verification	
Prior	to submitting this form, please ch	ck the answers to the following questions to verify your completion of this	form
1.	Did you fill in all of the appropr	ate boxes in the table in Section III, including the "TOTAL" row?	
	YES ×	ND	
2.	Have you enclosed your compa	ıy's EEO statement?	
	YES ×	ND	
3.	Have you enclosed your compa	ny's Sexual Harassment policy?	
	YES X	ND	

DEFINITIONS OF TERMS LISTED ON THE WORKFORCE STATISTICS FORM

(See previous Page)

DESCRIPTION OF RACE/ETHNIC CATEGORIES

Race /ethnic designations as used by the Department do not denote scientific definitions of anthropological origins. For the purposes of this report, an employee may be included in the group to which he or she appears to belong, identifies with, or is regarded in the community as belonging. However, no person should be counted in more than one race/ethnic group. The race/ethnic categories for this report are:

<u>White</u> (Not of Hispanic origin). All persons having origins in any of the original peoples of Europe, North Africa or the Middle East.

<u>Black of African-American</u> (Not of Hispanic origin). All persons having origins in any of the Black racial groups of Africa.

<u>Hispanic or Latino.</u> All persons of Mexican, Puerto Rican, Cuban, Central of South American, or other Spanish culture or origin, regardless of race.

Asian or Pacific Islander. All persons having origins any of the original peoples of the Far East. Southeast Asia, the Indian Subcontinent, or the Pacific Islands. This area includes, for example, China, India, Japan, Korea, the Philippine Islands and Samoa.

American Indian or Alaskan Native. All persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation or community recognition.

DESCRIPTION OF JOB CATEGORIES

Each employee should be counted in only one job category. Select the category containing the jobs most similar to that performed by the employee. The jobs listed in each category are intended to provide an example, not a complete list, of all job titles falling into that category.

Officials and managers. Occupations requiring administrative and managerial personnel who set broad policies, exercise overall responsibility for execution of these policies, and direct individual departments or special phases of firm's operations. Includes: officials, executives, middle management, plant managers, department managers, and superintendents, salaried supervisors who are members of management, purchasing agents and buyers, railroad conductors and yard masters, ship captains, mates and other officers farm operators and managers, and kindred workers.

Professionals. Occupations requiring either college graduation or experience of such kind and amount as to provide a comparable background. Includes: accountants and auditors, airplane pilots and navigators, architects, artists, chemists, designers, dietitians, editors, engineers, layers, librarians, mathematicians, natural scientist, registered professional nurses, personnel and labor relations specialist, physical scientist, physicians, social scientist, teachers, surveyors and kindred workers.

Technicians. Occupations requiring a combination of basic scientific knowledge and manual skill which can be obtained through 2 years of post high school education, such as is offered in many technical institutes and union colleges, or through equivalent on-the-job training. Include: computer programmers, drafters, engineering aides, junior engineers, mathematical aides, licensed, practical or vocational nurses, photographers, radio operators, scientific assistants, technical illustrators, technicians (medical, dental, electronic, physical science), and kindred workers.

<u>Sales.</u> Occupations engaging wholly or primarily in direct selling. Includes: advertising agents and sates workers, insurance agents and brokers, real estate agents, and brokers, stock and bond sales workers, demonstrators, sales workers and sales clerks, grocery clerks, and cashiers/checkers, and kindred workers.

Office and clerical. Includes all clerical-type work regardless of level of difficulty, where the activities are predominantly non manual though some manual work not directly involved with altering or transporting the products is included. Includes: bookkeepers, collectors (bills and accounts), messengers and office helpers, office machine operators (including computer), shipping and receiving clerks, stenographers, typists and secretaries, telegraph and telephone operators, legal assistants, and kindred workers.

<u>Craft workers</u> (skilled). Manual workers of relatively high skill level having a thorough and comprehensive knowledge of the processes involved in their work. Exercise considerable independent judgment and usually receive an extensive period of training. Includes: the building trades, hourly paid supervisors and lead operators who are not members of occupations, compositors and typesetters, electricians, engravers, painters (construction and maintenance), motion picture projectionists, pattern and model makers, stationary hand painters, coaters, bakers, decorating occupations, and kindred workers.

Operatives (semiskilled). Workers who operate machine or processing equipment or perform other factory-type duties of intermediate skill level which can be mastered in a few weeks and require only limited training. Includes: apprentices (auto service and stitchers, dryers, furnace workers, heaters, laundry and dry cleaning operatives, milliners, mine operatives and laborers, motor operators, oilers and greasers (except auto), painters (manufactured articles), photographic process workers, truck and tractor drivers, knitting, looping, taping and weaving machine operators, welders and flame cutters, electrical and electronic equipment assemblers, butchers and meatcutters, inspectors, testers and graders, handpackers and packagers, and kindred workers.

Laborers (unskilled). Workers in manual occupations which generally require no special training who perform elementary duties that may be learned in a few days and require the application of little or no independent judgment. Includes: garage laborers, car washers and greasers, groundskeepers and gardeners, farmworkers, stevedores, wood choppers, laborers performing lifting, digging, mixing, loading and pulling operation and kindred workers.

Service workers. Workers in both protective and nonprotective service occupations. Includes: Attendants (hospital and other institutions, professional and personal service, including nurses aides, and orderlies), barbers, charworkers and cleaners, cooks, counter and fountain workers, elevator operators, firefighters and fire protection, guards, doorkeepers, stewards, janitors, police officers and detectives, porters, waiters and waitresses, amusement and recreation facilities attendants, guides, ushers, public transportation attendants, and kindred workers.

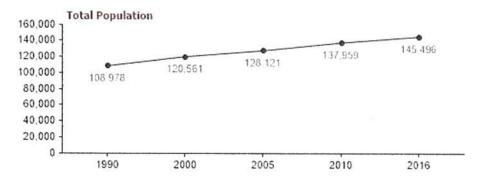
Monroe County, IN Highlights

Population

A region's economy thrives or dives because of the people who choose to live there. That choice may occur by being born there and desiring to stay, or a more deliberate one of choosing to relocate from somewhere else. Monitoring change in the size and movement of population is an important barometer of well-being.

Population Over Time

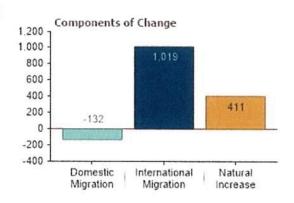
	1990	2000	2005	2010	2016
Total Population	108,978	120,561	128,121	137,959	145,496
Change Since 1990		11,583	19,143	28,981	36,518
Pct. Change Since 1990		10.6%	17.6%	26.6%	33.5%



Source US Census Bureau

Components of Population Change 2015 to 2016

	Number
Net Domestic Migration	-132
International Migration	1,019
Natural Increase (births minus deaths)	411
Births	1,305
Deaths	894



Source US Census Bureau

Population Estimates by Age in 2015

Number Pct. Dist

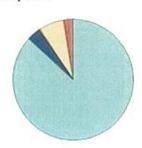
Preschool (0 to 4)	6,370	4.4%
School Age (5 to 17)	16,632	11.5%
College Age (18 to 24)	39,442	27.3%
Young Adult (25 to 44)	36,290	25.2%
Older Adult (45 to 64)	29,139	20.2%
Older (65 plus)	16,832	11.7%

Source US Census Bureau

Population Estimates by Race and Hispanic Origin in 2015

	Number	Pct. Dist
American Ind. or Alaskan Native Alone	447	0.3%
Asian Alone	9,819	6.8%
Black Alone	5,066	3.5%
Native Hawaiian and Other Pac. Isl. Alone	90	0.1%
White Alone	125,711	87.1%
Two or More Race Groups	3,572	2.5%

Population by Race



87.14	%	200	vynite
3.51	%		Black
0.31	%		Am. Ind or Alaskan Native
6.81	%		Asian
0.06	%	200	Hawaiian and Pac. Isl
2.48	%		Two or More

Hispanic or Latino

Non-Hispanic or Latino	139,703	96.8%	
Hispanic or Latino	5,002	3.5%	

Source US Census Bureau

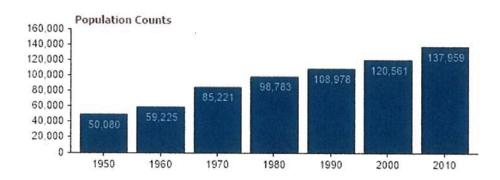
Households in 2015

	Number Pct. Dist		
Total Households	54,165	100.0%	
Family Households	27,809	51.3%	
Married with Children	7,565	14.0%	
Married without Children	13,266	24.5%	

Single Parents	3,954	7.3%
Other	3,024	5.6%
Non-family Households	26,356	48.7%
Living Alone	17,902	33.1%
Average Household Size	2.66	
Average Family Household Size	5.19	

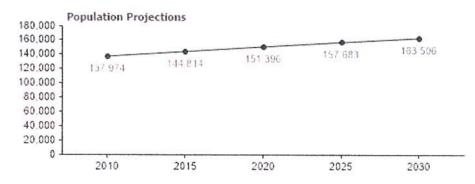
Source US Census Bureau, American Community Survey 5 Year Estimates Population Counts by Decade

	Population	Numerical Chg.	Pct. Chg.	
1950	50,080	NA	NA	
1960	59,225	9,145	18.3%	
1970	85,221	25,996	43.9%	
1980	98,783	13,562	15.9%	
1990	108,978	10,195	10.3%	
April 2000	120,561	11,583	10.6%	
April 2010	137,959	17,398	14.4%	



Source U.S. Census Bureau Population Projections

	2010	2015	2020	2025	2030
Population Projections	137,974	144,814	151,396	157,683	163,506
Change Since 2010		6,840	13,422	19,709	25,532
Pct. Change Since 2010		5.0%	9.7%	14.3%	18.5%



Source: Indiana Business Research Center Note: 2010 data are census counts from the U.S. Census Bureau



AFFIRMATIVE ACTION PROGRAM

- 1. Equal employment opportunity will be provided to all employees and applicants regardless of race, color, religion, ancestry, national origin, sex, age, handicap, physical condition, developmental disability, or sexual orientation.
- A record of employees classified by race, sex, and job classification will be maintained.
- 3. All applicants and employees will be advised at time of employment and via posting of the company's non-discrimination statement that we are an Equal Employment Opportunity Employer.
- 4. The company will, in any apprenticeship programs in which the company participates, not discriminate on the basis of race, color, religion, ancestry, national origin, sex, age, handicap, physical condition, developmental disability, or sexual orientation.
- 5. The company has appointed Jenni Kalbfleisch to serve as the Equal Employment Officer, and she is authorized to supply reports and represent this company in all matters regarding this affirmative action program.
- 6. The name, address, and telephone number of the Equal Employment Officer will be posted in a conspicuous place or places. This officer will be responsible for:
 - a. Supervision of periodic audits of employment practices and for addressing any complaints concerning discriminatory practices.
 - b. Maintain communication with a representative of the Human Relations Division with regards to non-discrimination requirements.
 - c. Instruct supervisory personnel about their responsibility regarding equal opportunity and non-discrimination requirements.
 - d. Periodic reviews with supervisory personnel to ensure that the program is being properly implemented.

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- e. Contacts with minority recruitment sources who will be notified in writing that this company is an equal opportunity employer.
- f. Maintaining all facilities and company activities on a non-segregated basis.
- g. Seeking to utilize minorities and females to the same degree as others, based on the following factors.
 - (1) Minority population in the area.
 - (2) Size of unemployed minority forces in the area.
 - (3) Percentage of minority work force as compared with the total work force in the area.
 - (4) Local availability of minorities having the skills we employ.
 - (5) Availability of promotable minority employees in our company.
 - (6) Existence of training institutions capable of training minorities in the area.
 - (7) The internal skills training for which our company is capable of offering minorities for required job categories.
- h. Posting the company's non-discrimination policy statement in areas designated for employee relation notices.

Firm name: Hall Signs, Inc.

Signature:

Equal Employment Officer: Jenni Kalbfleisch

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POLICY STATEMENT

TO ALL PERSONNEL

It is the employment policy and practice of Hall Signs, Inc. to recruit and hire employees without regard to the applicant's race, color, creed or religion, national origin, sex, handicap, physical condition, developmental disability or sexual orientation, and to treat all employees equally with respect to compensation, opportunities for advancement, including upgrading, promotion and transfer; and all other terms and conditions of employment.

In furtherance of these policies and practices, Hall Signs, Inc. has designed and agreed to implement an Affirmative Action Program in accordance with the provisions of the State of Indiana Compliance Law.

Hall Signs, Inc. further recognizes that the effective application of an employment policy involves more than just a policy statement and will, therefore, implement this Affirmative Action Program in a positive manner and will make known our commitment to this effort and that equal opportunities are available within Hall Signs, Inc. on the basis of individual merit. Hall Signs, Inc. will solicit and encourage all qualified persons to seek opportunities with this company, and take advantage of advancement possibilities.

Please contact Jenni Kalbfleisch, the Company's Affirmative Action Administrator, who is designated by the company's President, Larry W. Hall, to oversee this policy, for more information concerning this policy statement of the Affirmative Action Program.

Very truly yours,

Larry W. Hall

LWH:cm

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Hall Signs, Incorporated • www.hallsigns.com 4495 W. Vernal Pike Bloomington, Indiana 47404 (812)-332-9355 voice • (812) 332-9816 fax



Harassment

It is the policy of *Hall Signs, Inc.* to maintain a workplace free of harassment on the basis of race, sex, color, ancestry, national origin, religion, disability, age, sexual orientation, marital status, or number of dependents. All employees and visitors to our facility are expected to deal fairly and honestly with one another to ensure a work environment free of intimidation and harassment. Harassment, as defined herein, is strictly prohibited in the workplace, and is punishable by appropriate discipline up to and including terminations.

Sexual harassment is a form of discrimination and is an "unlawful employment practice" under Title VII of the 1964 Civil Rights Act.

Sexual harassment is defined as unwelcome sexual advances, requests for sexual favors, verbal or physical conduct of a sexual nature where submission to such conduct:

- is made explicitly or implicitly a condition of employment or:
- results in rejection of advances as the basis for discriminatory treatment or;
- 3. unreasonably interferes with work performance or:
- creates an intimidating, hostile or offensive work environment.

Individuals who believe they have been subjected to sexual harassment should report the incident to their supervisor, another supervisor/manager, or the Human Resources Department.

An investigation will be initiated immediately, and, if appropriate, disciplinary action will be taken against any offender, including but limited to discharge. Complaints will be granted utmost confidentiality. This policy also prohibits retaliation again employees who bring sexual harassment complaints up against another individual or individuals.

It is the intent of *Hall Signs*, *Inc.* to adhere to all federal and state guidelines as provided by the Indiana Civic Rights Commission. Each manager, supervisor and employee of *Hall Signs*, *Inc.* has an individual responsibility for implementing this policy and complying with EEO laws.

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